

GRAY, RITTER & GRAHAM

10th ANNUAL

ADVOCACY SYMPOSIUM FRIDAY, MARCH 2, 2012

The firm of GRAY, RITTER & GRAHAM, P.C. will present its 10th annual program devoted to developing professional skills and knowledge necessary to represent clients successfully, ethically, and in the high tradition of the legal profession. Registration is open to those attorneys having ten years or less of experience.

*Approved for
6.8 CLE Credit Hours
(including 1.2 Hours of
Ethics)*

SYMPOSIUM TOPICS INCLUDE:

- A judge's view: mistakes young lawyers make
- Effectively dealing with more experienced attorneys
- Jury Instructions – what you must know
- Establishing credibility with opponents and the Court
- Effectively handling unfair tactics
- Litigation techniques that lead to success
- Witness examination techniques you never thought of
- Client relations and development
- Overcoming inexperience
- Avoiding ethical pitfalls
- Panel discussion by experienced trial lawyers on important practice and litigation issues
- Practical considerations for motion practice
- Efforts and details needed for effective persuasion

LOCATION:

CHARLES F. KNIGHT EXECUTIVE EDUCATION CENTER • WASHINGTON UNIVERSITY
THROOP DRIVE • ST. LOUIS, MO 63130

8:30 a.m. ■ Registration and continental breakfast

9:00 a.m. – 3:00 p.m. ■ Symposium

Reception in the O'Donnell Lounge immediately following the Symposium

Registration, Continental Breakfast and Lunch are complimentary

PRESENTERS AND CAUCUS GROUP LEADERS INCLUDE:

Robert F. Ritter, Maurice B. Graham, Stephen R. Woodley, Patrick J. Hagerty, Don M. Downing, Joan Lockwood, Morry S. Cole, Gretchen Garrison, Thomas K. Neill, Jason D. Sapp, and Kaitlin A. Bridges – *Gray, Ritter & Graham*
Hon. Edward D. (Chip) Robertson, Jr. – *Bartimus, Frickleton, Robertson & Gorny, P.C.*
Gerard T. Carmody – *Carmody MacDonald, P.C.*
N. Scott Rosenblum – *Rosenblum, Schwartz, Rogers & Glass, P.C.*
Hon. Barbara W. Wallace

SEATING IS LIMITED. TO REGISTER:

EMAIL: Terri Jackson at tjackson@grgpc.com with your Name, Firm Name and a phone number where you can be reached.

CALL: 314-241-4969 EXT. 2015

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GRAY, RITTER & GRAHAM, P.C.
Attorneys at Law