

Approved for  
7.1 CLE Credit Hours  
(including 1.5 Hours of Ethics)

# GRAY, RITTER & GRAHAM, P.C.

# ADVOCACY SYMPOSIUM

FRIDAY, MARCH 2, 2018

16<sup>th</sup> ANNUAL

GRAY, RITTER & GRAHAM, P.C. will present its 16th annual program devoted to developing professional skills and knowledge necessary to represent clients successfully, ethically, and in the high tradition of the legal profession.

Registration is open to those attorneys having ten years or less experience.

## SYMPOSIUM TOPICS INCLUDE:

- A judge's view: mistakes young lawyers make
- Effectively dealing with more experienced attorneys
- Jury instructions – what you must know
- Establishing credibility with opponents and the Court
- Effectively handling unfair tactics
- Litigation techniques that lead to success
- Witness examination techniques you never thought of
- Client relations and development
- Avoiding ethical pitfalls
- Panel discussion by experienced trial lawyers on important practice and litigation issues
- Practical considerations for motion practice
- Jury selection strategies
- Persuasive legal writing

## LOCATION:

WASHINGTON UNIVERSITY  
CHARLES F. KNIGHT  
EXECUTIVE EDUCATION CENTER

THROOP DRIVE • ST. LOUIS, MO 63130

8:30 a.m. ■ Registration and continental breakfast  
9:00 a.m. – 4:00 p.m. ■ Symposium  
Reception in the O'Donnell Lounge  
immediately following the Symposium

Registration, Continental Breakfast and Lunch  
are complimentary

**SEATING IS LIMITED  
TO REGISTER:**

*EMAIL (preferred):* Terri Jackson at [tjackson@grgpc.com](mailto:tjackson@grgpc.com)  
with your Name, Firm Name and phone number  
where you can be reached.

*CALL:* 314-241-5620 EXT. 2022

## PRESENTERS AND CAUCUS GROUP LEADERS INCLUDE

Robert F. Ritter, Maurice B. Graham, Stephen R. Woodley, Patrick J. Hagerty,  
Don M. Downing, Joan M. Lockwood, Morry S. Cole, Gretchen Garrison, M. Graham Dobbs,  
Thomas K. Neill, Jason D. Sapp, Kaitlin A. Bridges, Cort A. VanOstran, Jack A. Downing – Gray, Ritter & Graham, P.C.

Hon. Ellen H. ("Nellie") Ribaudo – St. Louis County Circuit Court  
Gerard T. Carmody – Carmody MacDonald P.C.  
N. Scott Rosenblum – Rosenblum Schwartz & Fry, P.C.



GRAY, RITTER & GRAHAM, P.C.  
*Attorneys at Law*

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